Beryl for New Developments



Certified



Beryl in Plymouth

In Plymouth Beryl have a 5 year contract to provide a 550 e-Bikes across 80-90 locations in the city.

People can quickly download the Beryl app and start using the e-Bikes straight away.

Our system is digital first meaning there are a number of quick interventions that we can enable to assist you with sustainable travel commitments or targets.



Memberships

Free or reduced cost access for new residents / employees is a great way to encourage sustainable travel at new developments.

We can provide bulk bundles of minutes for distribution to residents (via voucher code), or we can offer annual memberships at a discounted rate (that can be auto applied via the app). Contact <u>ben.lee@beryl.cc</u> for more information on a bespoke package offer for your development.

Minute bundle example cost:

1,000 x 200 minute bundles = £27,000 (£30,000 value, inc. 10% discount)



Docking Station

Convenience is key when trying to encourage ridership. A docking station located outside the development provides maximum convenience for new residents / workers.

For a small development we recommend ~10 docking points.

For larger developments we would recommend 10+ docking points and would require funding for additional e-Bikes.

Cost:

- £4,500 for 10 docking point station (inc. installation)
- £2,400 per additional e-Bike.



Parklets

The Beryl designed parklet brings a best in class approach to docking stations.

Our parklets provide, seating, planting, information totems and an area to park our vehicles.

They improve the urban realm and provide benefits to everyone.

Cost: Between £7,500 - £15,000 depending on functionality for 10 e-Bike station





Indicative only (e-Scooters currently unavailable in Plymouth)

e-Cargo bikes

e-Cargo bikes are an important vehicle that can help further reduce reliance on private car ownership.

We can install an e-cargo bike hub at a new development that will provide 1 or more e-Cargo bikes all accessible via the Beryl app.

Cost: £10-12k per cargo bike (and hub)



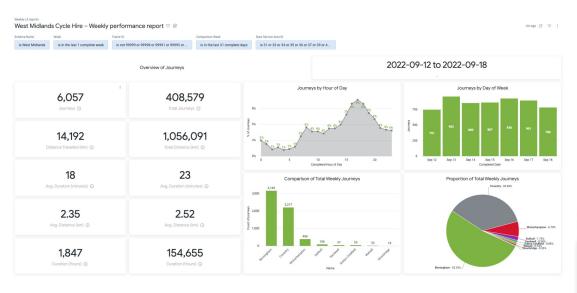
Data and impact

Our data can provide a detailed insight into travel behaviours at each development.

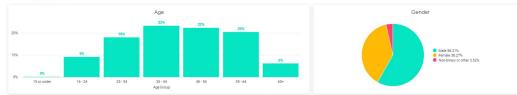
We can share this data in graphical dashboards that can provide useful information for Travel Plan Monitoring and any CSR / Carbon Neutral etc reporting your business may undertake.

We can provide both quantitative and qualitative data on all the Beryl e-Bike trips generated at your development.

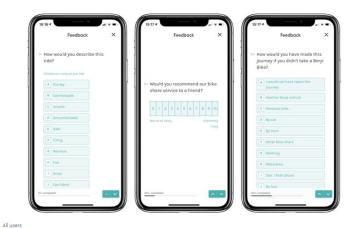




^{All users} User demographics ♡ ₿

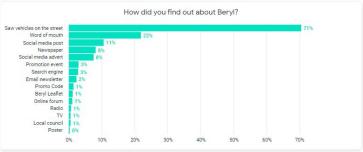




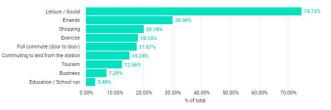


User behaviour and motivation \heartsuit

just now C :



When you ride our vehicles, which types of journeys do you take?



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